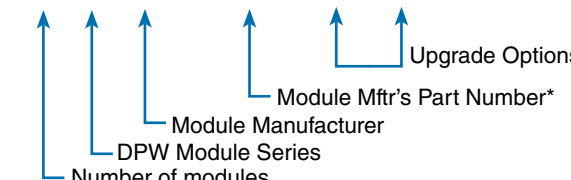


<p>Selection Guide Instructions:</p> <ol style="list-style-type: none"> Determine Module Series by matching dimensions to size range (left column, below) Select number of modules to mount (move across chart) Note - SPM Configuration block, which includes the pole size, layout and price. Determine Side of Pole Mount part number to order using Ordering Guidelines Block (to the right). Refer to Options page on back for more details. <p>Prices subject to change without notice.</p>	<p>Ordering Guideline SPM4-D-SHARP-NE170UC1-HWV-AA</p>  <p>*Important: Include complete module part # as listed on module manufacturer's specification sheet</p>	<p>SPM Configuration Key</p> <p>3-4.5" OD ← Outside Diameter (OD) Range of Mounting Pipe</p> <p>4h x 1w-L ← Array Layout and Module Orientation (P=Portrait, L=Landscape)</p> <p>\$765 ← SPM Mounting Hardware List Price</p> <p>Based on standard design – 90 mph, Exposure C.</p>
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		Number of Modules			
MODULE SIZE RANGE (W x L)	DPW MODULE Series	1	2	3	4
19-23" x 35-44"	A	2-3.5" OD 1h x 1w-L \$150	2-3.5" OD 2h x 1w-L \$220	N/A	N/A
20-26" x 39-53"	B	2-3.5" OD 1h x 1w-L \$160	2-3.5" OD 2h x 1w-L \$315	3-4.5" OD 3h x 1w-L \$405	3-4.5" OD 4h x 1w-L \$465
22-27" x 56-63"	C	2-3.5" OD 1h x 1w-L \$240	2-3.5" OD 2h x 1w-L \$370	3-4.5" OD 3h x 1w-L \$520	3-4.5" OD 4h x 1w-L \$630
31-33" x 60-67"	D	2-3.5" OD 1h x 1w-L \$275	3-4.5" OD 2h x 1w-L \$450	3-4.5" OD 3h x 1w-L \$580	3-4.5" OD 4h x 1w-L \$765
38-40" x 51-56"	E	2-3.5" OD 1h x 1w-L \$285	3-4.5" OD 2h x 1w-L \$470	3-4.5" OD 3h x 1w-L \$600	N/A
38-42" x 58-61"	F	2-3.5" OD 1h x 1w-L \$300	3-4.5" OD 2h x 1w-L \$495	3-4.5" OD 3h x 1w-L \$635	N/A
37-42" x 61-67"	G	2-3.5" OD 1h x 1w-L \$315	3-4.5" OD 2h x 1w-L \$520	3-4.5" OD 3h x 1w-L \$670	N/A
38-40" x 77-78"	H	2-3.5" OD 1h x 1w-L \$380	3-4.5" OD 2h x 1w-L \$625	3-4.5" OD 3h x 1w-L \$810	N/A

Side-of-Pole Mount Options Selection Guide

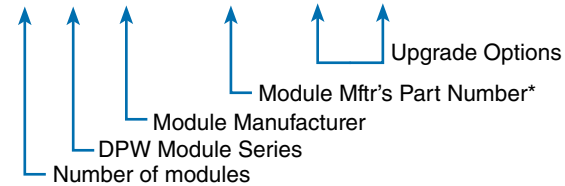


Instructions: Add Options to the end of SPM part number in the order listed below
Add Option pricing to base SPM list price

Part Suffix	Description
HWV	High Wind Version
SSH	Stainless Steel Hardware for Rack Assembly
TRH	Tamper Resistant Hardware for Module Mounting
PCA	Powder Coated Aluminum Components
AA	Anodized Aluminum Components
12IN	Band Clamp upgrade for 10 - 12" OD pipe
11IN	Band Clamp upgrade for 9 - 11" OD pipe
9IN	Band Clamp upgrade for 8 - 9.5" OD pipe
8IN	Band Clamp upgrade for 7 - 8.5" OD pipe
7IN	Band Clamp upgrade for 6 - 7.5" OD pipe
6IN	Band Clamp upgrade for 5 - 6.5" OD pipe
5IN	Band Clamp upgrade for 4 - 5.5" OD pipe
4IN	Band Clamp upgrade for 3 - 4.5" OD pipe

Ordering Guideline

SPM4-D-SHARP-NE170UC1-HWV-AA



***Important:** Include complete module part # as listed on module manufacturer's specification sheet

1. High Wind Version for 130 MPH, Exposure C Wind Zone - add 25% to price

2. Finish Upgrade		Price Adder
PCA	Powder Coated Aluminum Components	25%
AA	Anodized Aluminum Components	35%

3. Tamper Resistant Hardware for Module Mounting

# of Mod	1	2	3	4
Add	\$20	\$25	\$30	\$35

TRH Package includes stainless steel pin-in-hex machine screws with nylon-insert lock nuts and matching hex-key

4. Stainless Steel Hardware for Rack Assembly

# of Mod	1	2	3	4
Add	\$10	\$15	\$15	\$15

SSH Package includes 100% stainless hardware for the structure

5. Band Clamp Upgrade

Standard OD Range of Mounting Pipe									
		3-4.5"	4-5.5"	5-6.5"	6-7.5"	7-8.5"	8-9.5"	9-11"	10-12"
	2-3.5"	\$5	\$10	\$15	\$30	\$35	\$40	\$45	\$50
3-4.5"	N/A	\$5	\$10	\$25	\$30	\$35	\$40	\$45	



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